



LOGIS-TECH, inc.

Leadership in Logistics

Global Services
Attn: Ms. Courtney Fairchild
1401 14th Street, NW, Third Floor
Washington, D.C. 20005

Dear Ms. Fairchild:

I would like to take the opportunity to thank you and you staff for your faithful and professional service over the years, and take great pleasure in offering this testimony to that affect.

As Logis-Tech began expanding its business in the Federal sector, it became apparent that we needed to take advantage of GSA's various business Schedules. Having never been involved with GSA, it did not take much research to realize that in order to expedite the process and ensure the submission of a compliant proposal, we needed professional assistance. After exploring a number of options, we decided to engage the services of Global Services on the basis of their demonstrated past performance, fair price, and aggressive approach in helping us to expedite the proposal process.

Of particular note were the stellar efforts of Mr. Matt Thompson who provide untiring support and direction throughout the process. Matt's guidance significantly reduced the time required to prepare the proposal. He was always there to answer our questions and refocus our direction to ensure that Logis-Tech's total corporate capability was captured in the process and ultimately marketable to the Federal sector on our Corporate Schedule. Further, he and the Global Services' staff worked very closely with us during our pricing effort to ensure we were compliant with what the Government desired and in a format that was easily understood.

There are many great things to be said about Global Services, but I guess the most complimentary is their willingness to provide more than the customer expects, even after the award of a contract with GSA.

Please accept my thanks and gratitude for a job well done!

Sincerely,

John T. Senter

John T. Senter
Senior Vice President, Business Development